THE CALIFORNIA DEBT LIMIT ALLOCATION COMMITTEE

May 15, 2019 Staff Report

REQUEST FOR A QUALIFIED PRIVATE ACTIVITY BOND ALLOCATION FOR A QUALIFIED RESIDENTIAL RENTAL PROJECT

Prepared by: Chee Thao Yang

Applicant: Housing Authority of the County of Los Angeles

Allocation Amount Requested:

Tax-exempt: \$11,000,000

Project Information:

Name: Ashley Willowbrook

Project Address: 11731 - 11739 Holmes Avenue **Project City, County, Zip Code**: Los Angeles, Los Angeles, 90059

Project Sponsor Information:

Name: Ashley Willowbrook, LP (Ashley Willowbrook GP, LLC;

Coalition for Responsible Community Development)

Principals: Egbert Perry for Ashley Willowbrook GP, LLC; Mark Wilson

for Coalition for Responsible Community Development

Property Management Company: John Stewart Company

Project Financing Information:

Bond Counsel: Kutak Rock LLP

Private Placement Purchaser: Citibank, N.A. **Cash Flow Permanent Bond:** Not Applicable

Public Sale: Not Applicable **Underwriter:** Not Applicable

Credit Enhancement Provider: Not Applicable

Rating: Not Applicable

TEFRA Noticing Date: July 7, 2018

TEFRA Adoption Date: September 18, 2018

Description of Proposed Project:

State Ceiling Pool: General
Total Number of Units: 61

Manager's Units: 1 Unrestricted

Type: New Construction

Population Served: Family/Special Needs

Ashley Willowbrook is a new construction project located in Los Angeles on a 1.45-acre site. The project consists of 60 restricted rental units and 1 unrestricted manager unit. The project will have 27 studio units, 9 one-bedroom units, 20 two-bedroom units and 5 three-bedroom units. The building will be three stories and Type V construction. Common amenities include a lobby, a community room, manager's office, a gym, a laundry room, a garden, play area, barbeque area with tables, a dog run, and 30 long-term bicycle parking. Each unit will have refrigerator, stove/oven, dishwasher (except studio units) and patio/balcony (except studio units). There are 64 parking spaces provided. The project will be pursuing the Green Point Rated Program. The construction is expected to begin in October 2019 and be completed in October 2020.

Description of Public Benefits:

Percent of Restricted Rental Units in the Project: 100%

75% (45 units) restricted to 50% or less of area median income households.
 25% (15 units) restricted to 60% or less of area median income households.

Unit Mix: Studio, 1, 2 & 3 bedrooms

The proposed project will not be receiving service amenity points.

Term of Restrictions:

Income and Rent Restrictions: 55 years

Details of Project Financing:

| Estimated Total Development Cost: | \$ | 20,836,892 |
|------------------------------------------|----|------------|
|------------------------------------------|----|------------|

Estimated Hard Costs per Unit: \$ 183,708 (\$11,206,176 /61 units including mgr. unit)

Estimated per Unit Cost: \$ 341,588 (\$20,836,892 /61 units including mgr. unit)

Allocation per Unit: \$ 180,328 (\$11,000,000 /61 units including mgr. unit)

Allocation per Restricted Rental Unit: \$ 183,333 (\$11,000,000 /60 restricted units)

| Sources of Funds: | Construction | | Permanent | |
|-------------------------------------|--------------|------------|-----------|------------|
| Tax-Exempt Bond Proceeds | \$ | 11,000,000 | \$ | 6,239,000 |
| LIH Tax Credit Equity | \$ | 1,167,747 | \$ | 5,838,733 |
| Deferred Developer Fee | \$ | 0 | \$ | 1,563,734 |
| Deferred Costs | \$ | 2,689,145 | \$ | 0 |
| County of LA | \$ | 5,980,000 | \$ | 5,980,000 |
| FHLB AHP | \$ | 0 | \$ | 900,000 |
| County of LA - Land Value Writedown | \$ | 0 | \$ | 315,425 |
| Total Sources | \$ | 20.836.892 | \$ | 20.836.892 |

Uses of Funds:

| Land Cost/Acquisition | \$ 915,425 |
|---------------------------------------------------|------------------|
| New Construction | \$ 12,352,385 |
| Contractor Overhead & Profit | \$ 525,000 |
| Architectural Fees | \$ 305,000 |
| Survey and Engineering | \$ 217,500 |
| Construction Interest and Fees | \$ 1,320,462 |
| Permanent Financing | \$ 39,701 |
| Legal Fees | \$ 215,000 |
| Reserves | \$ 435,522 |
| Appraisal | \$ 10,000 |
| Hard Cost Contingency | \$ 1,180,191 |
| Other Project Costs (Soft Costs, Marketing, etc.) | \$ 891,200 |
| Developer Costs | \$ 2,429,506 |
| Total Uses | \$ 20,836,892 |

Agenda Item No. 10.9 Application No. 19-458

Analyst Comments:

None

Legal Questionnaire:

The Staff has reviewed the Applicant's responses to the questions contained in the Legal Status portion of the application. No information was disclosed to question the financial viability or legal integrity of the Applicant.

Total Points:

out of 140 [See Attachment A]

Recommendation:

Staff recommends that the Committee approves \$11,000,000 in tax-exempt bond allocation.

ATTACHMENT A

EVALUATION SCORING:

| Point Criteria | Maximum Points Allowed for Non- Mixed Income Projects | Maximum Points Allowed for Mixed Income Projects | Points Scored |
|-------------------------------------------------------------------------|-------------------------------------------------------|--------------------------------------------------|---------------|
| Preservation Project | 20 | 20 | 0 |
| Exceeding Minimum Income Restrictions: | 35 | 15 | 35 |
| Exceeding Minimum Rent Restrictions | | | |
| [Allowed if 10 pts not awarded above in Preservation Project] | [10] | [10] | 10 |
| Large Family Units | 5 | 5 | 0 |
| Leveraging | 10 | 10 | 10 |
| Community Revitalization Area | 5 | 5 | 0 |
| Site Amenities | 10 | 10 | 0 |
| Service Amenities | 10 | 10 | 0 |
| New Construction or Substantial Renovation | 10 | 10 | 10 |
| Sustainable Building Methods | 10 | 10 | 10 |
| Forgone Eligible Developer Fee (Competitive Allocation Process Only) | 10 | 10 | N/A |
| Minimum Term of Restrictions (Competitive Allocation Process Only) | 10 | 10 | N/A |
| Negative Points (No Maximum) | -10 | -10 | 0 |
| Total Points | 140 | 120 | 75 |